

Position Opportunity: Vice President of Development



Mental Health America of Eastern Missouri believes we can improve and save lives by helping people understand the connection between social determinants of health and mental health and illness. We envision a just, humane, and healthy society in which all people are accorded respect, dignity, and the opportunity to achieve their full potential free from stigma and prejudice.

It's an exciting time at MHA.

We have a five-year growth plan that focuses on innovation. MHA's philosophy, B4Stage4, is the foundation for this new vision. We believe that mental health should be addressed the same way we address our physical health. When we think about cancer, heart disease or diabetes, we don't wait years to treat them. We start before Stage 4 – we begin with prevention. We are examining all programs, determining what is most impactful, and identifying gaps. We are implementing new programs, including expanding our services to children.

This summer, we are moving from our beautiful, old home on South Grand into the collaborative community of the Delmar Divine.

MHA's 2022 budget anticipates 2M in revenue, 1M of which will be from contributed dollars mostly generated by a healthy pipeline of foundation support with opportunity to grow individual and corporate giving. **We're looking for a Vice President of Development to bolster our development program, someone who likes building systems and is dynamic, proactive, brave, risk tolerant, innovative, excited by a challenge, quick thinking, and comfortable with evolving strategies.** Someone who enjoys a passionate, mission-focused environment and is a bit funny would be a bonus. The ideal candidate will be culturally competent and sensitive, responsive to the issues facing individuals of all backgrounds and experiences. Our development program is heavily reliant upon grants and one major special event. Key opportunities for our new development leader will be to grow the individual giving program and help recruit and support passionate philanthropy partners to serve on the Board and Development Committee.

The position's starting salary will be \$85,000-\$105,000. It's a hybrid position between home and office. The **VP of Development** reports to the CEO, is an integral part of a small senior management team and manages the development team with 1.5 FTE now and opportunity to hire 1 additional FTE direct report.

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Send your resume to search@emdconsulting.com before **March 4, 2022.**

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